INSURANCE ACHIEVEMENT

Take on the Toughest Concepts with Confidence – with Videos.

KAPLAN KESDEE

Insurance Achievement Video Library

- Your online access for your Essential Study Solution will include the videos listed below for your course.
- The videos are designed to help you understand the more difficult concepts for each course.
- There is an average of seven videos per course.
- The videos are focused and easy to grasp, averaging 10 to 15 minutes in length.
- All videos are written and produced by one of our Insurance Achievement faculty.

Total number of videos you will have access to:

CLU®	47	CPCU®	40
ChFC®	46	CASL®	27

In every course's curriculum, you'll encounter challenging topics along the way. We've created the video library for that specific reason, to provide you access to videos explaining the more difficult concepts. (By the way, the video library isn't new however, it has greatly expanded in size.)

6540 Lusk Blvd, Suite C240, San Diego, CA 92121, U.S.A Tel: 858-558-8118, 858-558-8228; Fax: 858-558-8448
Website: www.kesdee.com e-mail: info@kesdee.com

300: Financial Planning: Process and Environment (4)
Regulation of Financial Institutions
Using a Financial Calculator During Your Exam
Using Gifts in Estate Planning
Using the Marital Deduction in Estate Planning

311: Fundamentals of Insurance Planning (19)
Approaching Course 311: Fundamentals of Insurance Planning
Agency Relationships
Annuities
Cash Value Life Insurance
Continuation of Coverage
Individual Medical Expense Insurance
ISO Flood Coverage Endorsement for Commercial Property
Law of Torts
Managed Care Plans
National Flood Insurance Program (NFIP)
Coverage for Commercial Property
Risk and Insurance: Defined and Distinguished
Selling Life Insurance Using Illustrations
Standard Policy Provisions
Term Insurance
The Fundamentals of Umbrella Liability Insurance
Traditional Medical Expense Coverage
Understanding Personal Umbrella Policies and the Self-Insured Retention (SIR)
Understanding Tort and Contract Remedies
Variations of Cash Value Insurance

321: Income Taxation (7)
Alternative Minimum Tax
Annuities
Capital Gains Tax and Holding Period
Exclusions from Gross Income
Tax on Sale of Personal Residence
Understanding the Kiddie Tax
Wash Sale Rules

322: The Financial System in the Economy (4)
Affecting the Economy: Monetary Policy and Fiscal Policy
Defined Benefit Plans vs. Defined Contribution Plans
Pension Plans: Key Features and Kinds
Regulation of Financial Institutions

323: Individual Life Insurance (9)
Annuities
Cash Value Life Insurance
Optional Policy Provisions and Policy Riders for Life Insurance
Selling Life Insurance Illustrations
Standard Policy Provisions
Taxation of Life Insurance Death Benefits
Term Insurance
Using a Financial Calculator During Your Exam
Variations of Cash Value Insurance

324: Life Insurance Law (6)
Agency Relationships
Law of Torts
Optional Policy Provisions and Policy Riders for Life Insurance
Standard Policy Provisions
Understanding Tort and Contract Remedies
Waiver and Estoppel in Insurance

326: Planning for Retirement Needs (4)
Defined Benefit Plans vs. Defined Contribution Plans
Meeting Retirement Needs: Projecting Needs, Planning Savings
Pension Plans: Key Features and Kinds
Traditional and Roth IRAs

328: Investments (9)
Approaching Course 328: Investments
Bond Yields: Ups and Downs in the Bond Market
Capital Gains Tax and Holding Period
Equity Investments
Investment Company Shares
Mutual Fund Ownership
Mutual Funds
Risk Measures
Using a Financial Calculator During Your Exam

330: Fundamentals of Estate Planning (14)
Approaching Course 330: Fundamentals of Estate Planning
Calculating the Federal Estate Tax
Charitable Giving – Federal Gift and Estate Tax
Defining the Gross Estate
Duties, Powers, and Liabilities of Trustees
Estate Planning – Basic Documents
Fundamentals of Trusts
General Probate Process
GRATs and GRUTs: Estate Reduction Using Qualified Retained Interests
Living and Testamentary Trusts
Probate Estate and Federal Gross Estate: How Do They Compare?
Understanding the Kiddie Tax
Using Gifts in Estate Planning
Using the Marital Deduction in Estate Planning

331: Planning for Business Owners and Professionals (5)
Alternative Minimum Tax
Defined Benefit Plans vs. Defined Contribution Plans
General Probate Process
GRATs and GRUTs: Estate Reduction Using Qualified Retained Interests
Probate Estate and Federal Gross Estate: How Do They Compare?

332: Financial Planning Applications (5)
Commercial General Liability (CGL) Insurance: Occurrence vs. Claims-made Coverage
Meeting Retirement Needs: Projecting Needs, Planning Savings
Pension Plans: Key Features and Kinds
Traditional and Roth IRAs
Using a Financial Calculator During Your Exam

334: Estate Planning Applications (12)
Calculating the Federal Estate Tax
Charitable Giving – Federal Gift and Estate Tax
Defining the Gross Estate
Duties, Powers, and Liabilities of Trustees
Estate Planning – Basic Documents
Fundamentals of Trusts
General Probate Process
GRATs and GRUTs: Estate Reduction Using Qualified Retained Interests
Living and Testamentary Trusts
Understanding the Kiddie Tax
Using Gifts in Estate Planning
Using the Marital Deduction in Estate Planning

350: Understanding the Older Client (0)

351: Health and Long-Term Care Financing for Seniors (1)
Annuities

352: Financial Decisions for Retirement (6)
Annuities
Defined Benefit Plans vs. Defined Contribution Plans
Meeting Retirement Needs: Projecting Needs, Planning Savings
Pension Plans: Key Features and Kinds
Tax on Sale of Personal Residence
Traditional and Roth IRAs

CPCU 510: Foundations of Risk Management, Insurance, and Professionalism (7)
Commercial General Liability (CGL) Insurance: Occurrence vs. Claims-made Coverage
Mastering Your CPCU Essay Exam
Risk and Insurance: Defined and Distinguished
The Fundamentals of Umbrella Liability Insurance
Understanding Personal Umbrella Policies and the Self-Insured Retention (SIR)
Valuation Options for Building and Personal Property Coverage
Waiver and Estoppel in Insurance

CPCU 520: Insurance Operations, Regulation, and Statutory Accounting (5)
Agency Relationships
Commercial General Liability (CGL) Insurance: Occurrence vs. Claims-Made coverage
Law of Torts
Understanding Tort and Contract Remedies
Waiver and Estoppel in Insurance

CPCU 530: The Legal Environment of Insurance (3)
Agency Relationships
Law of Torts
Understanding Tort and Contract Remedies

CPCU 540: Finance for Risk Management and Insurance Professionals (5)
Annuities
Capital Gains Tax and Holding Period

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CPCU 551: Commercial Property Risk Management and Insurance (9)
Builders Risk Insurance
Commercial Property Coverage Forms: How Do They Compare?
Coverage Options for Commercial Property Policies
Earthquake and Volcanic Eruption Coverage
ISO Flood Coverage Endorsement for Commercial Property
Loss Exposures For Property In Transit
Mastering Your CPCU Essay Exam
National Flood Insurance Program (NFIP) Coverage for Commercial Property
Valuation Options for Building and Personal Property Coverage

CPCU 552: Commercial Liability Risk Management and Insurance (6)
Commercial General Liability (CGL) Insurance: Occurrence vs. Claims-made Coverage
Law of Torts
Loss Exposures For Property In Transit
Mastering Your CPCU Essay Exam
The Fundamentals of Umbrella Liability Insurance
Understanding Tort and Contract Remedies

CPCU 553: Survey of Personal Risk Management, Insurance, and Financial Planning (28)
Annuities
Calculating the Federal Estate Tax
Capital Gains Tax and Holding Period
Cash Value Life Insurance
Charitable Giving – Federal Gift and Estate Tax
Continuation of Coverage
Defining the Gross Estate
Duties, Powers, and Liabilities of Trustees
Estate Planning – Basic Documents
Fundamentals of Trusts
General Probate Process
Individual Medical Expense Insurance
Law of Torts
Living and Testamentary Trusts
Managed Care Plans
National Flood Insurance Program (NFIP) Coverage for Commercial Property
Optional Policy Provisions and Policy Riders for Life Insurance
Pension Plans: Key Features and Kinds
Probate Estate and Federal Gross Estate: How Do They Compare?
Risk and Insurance: Defined and Distinguished
Term Insurance
Traditional Medical Expense Coverage
Understanding Personal Umbrella Policies and the Self-Insured Retention (SIR)
Understanding the Kiddie Tax
Understanding Tort and Contract Remedies
Using Gifts in Estate Planning
Using the Marital Deduction in Estate Planning
Variations of Cash Value Insurance

CPCU 555: Personal Risk Management and Property-Liability Insurance (3)
Law of Torts
Mastering Your CPCU Essay Exam
Understanding Tort and Contract Remedies

CPCU 556: Personal Financial Planning (25)
Mastering Your CPCU Essay Exam
Alternative Minimum Tax
Annuities
Bond Yields: Ups and Downs in the Bond Market
Calculating the Federal Estate Tax
Capital Gains Tax and Holding Period
Cash Value Life Insurance
Charitable Giving - Federal Gift and Estate Tax
Defined Benefit Plans vs. Defined Contribution Plans
Defining the Gross Estate
Duties, Powers, and Liabilities of Trustees
Estate Planning - Basic Documents
Fundamentals of Trusts
General Probate Process
GRATs and GRUTs: Estate Reduction Using Qualified Retained Interests
Living and Testamentary Trusts
Meeting Retirement Needs: Projecting Needs, Planning Savings
Pension Plans: Key Features and Kinds
Probate Estate and Federal Gross Estate: How Do They Compare?
Term Insurance
Traditional and Roth IRAs
Understanding the Kiddie Tax
Using Gifts in Estate Planning
Using the Marital Deduction in Estate Planning
Variations of Cash Value Insurance

CPCU 557: Survey of Commercial Risk Management and Insurance (11)
Builders Risk Insurance
Commercial General Liability (CGL) Insurance: Occurrence vs. Claims-made Coverage
Commercial Property Coverage Forms: How Do They Compare?
Coverage Options for Commercial Property Policies
Earthquake and Volcanic Eruption Coverage
Law of Torts
Loss Exposures For Property In Transit
Risk and Insurance: Defined and Distinguished
The Fundamentals of Umbrella Liability Insurance
Understanding Tort and Contract Remedies
Valuation Options for Building and Personal Property Coverage

CPCU 560: Financial Services Institutions (6)
Mastering Your CPCU Essay Exam
Affecting the Economy: Monetary Policy and Fiscal Policy
Annuities
Bond Yields: Ups and Downs in the Bond Market
Pension Plans: Key Features and Kinds
Regulation of Financial Institutions

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